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Message Text

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65
ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W
---------- 050328
R 291702Z OCT 75
FM AMEMBASSY BERLIN
TO USDOC WASHDC
INFO AMEMBASSY BUCHAREST
AMEMBASSY BUDAPEST
AMEMBASSY VIENNA
SECSTATE WASHDC 1594

UNCLAS BERLIN 6621

BEWT FOR THOMPSON FROM WEISS

E.O. 11652: NA
TAGS: BEXP, EEWT, GE
SUBJECT: CHEMICAL/PETROCHEMICAL SALES SEMINAR (TSS)

REF: BERLIN 6553

1. SCHEDULE FOR BERLIN:

WEDNESDAY, NOVEMBER 12

8:45 ARRIVE SCHOENEFELD AIRPORT (EAST BERLIN)
ABOARD MA 800

11:00 BRIEFING BY EMBASSY ECON/COMMERCIAL OFFICER AT
SEMINAR SITE, SCHADOWSTRASSE 6

13:00 SEMINAR PRESENTATION BY CHEVRON

14:30 SEMINAR PRESENTATION BY UOP

18:00 RECEPTION FOR TSS PARTICIPANTS AND GDR CONTACTS

THURSDAY, NOVEMBER 13

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10:00 SEMINAR PRESENTATION BY FINNIGAN

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13:00 SEMINAR PRESENTATION BY CYANAMID

14:30 SEMINAR PRESENTATION BY DIAMOND SHAMROCK

2. GDR SPONSOR OF SEMINAR, MINISTRY OF SCIENCE AND TECHNOLOGY, HAS AGREED TO SCHEDULE INDIVIDUAL BUSINESS MEETINGS FOR SEMINAR PARTICIPANTS, SOME OF WHICH WE ANTICIPATE WILL TAKE PLACE FRIDAY, NOVEMBER 14. WE BELIEVE IT WOULD BE WISE FOR PARTICIPANTS TO TAKE INTO ACCOUNT POSSIBILITY THAT THEY WILL HAVE BUSINESS DISCUSSIONS WHICH WILL KEEP THEM IN BERLIN UNTIL CLOSE OF BUSINESS ON FRIDAY AND SHOULD BE PREPARED TO ADJUST TRAVEL PLANS ACCORIDNGLY.

3. BERLIN COSE ESTIMATES:

A. RENT FOR CONFERENCE ROOM, 2 DAYS $676

B. SELECTION OF ADDRESSEES, TYPING OF ENVELOPES FOR INVITATION TO TSS, INCLUDING POSTAGE $68

C. PRINTING OF ABOVE-MENTIONED INVITATIONS $32

D. TWO INTERPRETERS, FOR APPROXIMATELY 13 HOURS AT $34.40 PER HOUR $447

E. COFFEE,FOR TWO COFFEE BREAKS $48

F. PHOTOGRAPHER $50

G. RECEPTION $200

4. OTHER THAN COST FOR RECEPTION, ABOVE ITEMS WERE PRESENTED IN CONTRACT FORM BY THE GDR GROUP RESPONSIBLE FOR BERLIN TSS ARRANGEMENTS. WEISS SIGNED THIS CONTRACT BEHOLF USG. ITHFURTHER STIPULATES DOLLAR 400 DEPOSIT PAYABLE BY NOV. 10. PLEASE PROVIDE BUDGET AUTHORIZATION.

5. ROOM RESERVATIONS ARE CONFIRMED AT HOTEL UNTER DEN LINDEU.
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Decaption Note:
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Disposition Event:
Disposition History: n/a
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